

JD EDWARDS ENTERPRISEONE PRODUCT VARIANTS

ORACLE

JD EDWARDS ENTERPRISEONE

KEY BENEFITS

- Improve inventory visibility for multi-variant products with the capability to drill down into any level of the product hierarchy
- Tell customers what is available for each product variant with one matrix order entry view
- Respond quickly to demand with flexible rules
- Increase sales with the ability to sell with ease across the full product range
- View all product variants from one screen
- Increase ability of sales and service reps to sell across the product range
- Set up inventory faster for new multi-attribute items
- Focused capabilities for distributors
- Set up templates for parent items and define child items for different combinations of colors, sizes and styles
- Defined business rules at the parent level and set them for respective children using automatic item generation features
- Create separate order lines for each product variant selected during sales entry
- Offer alternatives based on attributes and in-stock conditions during sales entry

Designed for any company that sells, manages or procures end items and/or raw materials that have similar attributes such as size, color or style. A matrix item structure identifies a parent item and categorizes child items based on their similar attributes. Order entry staff can easily view quantities and locations of items with similar attributes to bring into an order. Its ease of use is perfect for firms that do not require full apparel software or do not fall within the fashion industry.

The Issue: Difficult, Costly Management of Multi-Attribute Products

Companies in many industries, including consumer products, industrial manufacturing, paper products, and building materials, offer ranges of multi-attribute products—sets of products that are available in a variety of colors, styles, sizes, flavors, prints, lengths, or other attributes. Clothing companies, for example, typically provide seasonal products such as summer shirts with a wide selection of sizes, sleeve lengths, collars, prints, and colors. Common challenges with managing these kinds of products include:

- Slow and difficult sales order entry when products have to be entered one at a time
- Slow and difficult search for substitutes when products are out of stock
- Time-consuming new product setup in the inventory system
- Inefficient inventory management due to poor visibility into the full product range

The Solution: Integrated Software for Speed and Visibility

With Oracle's JD Edwards EnterpriseOne Product Variants, you are able to manage a given multi-attribute product range easily, with visibility to the full range when you need it—especially at order entry. By using the matrix order entry capability, you can quickly fulfill orders for multi-attribute items. Once the order has been entered, items are processed through the regular JD Edwards EnterpriseOne order-to-cash cycle. You can take advantage of capabilities of solutions such JD Edwards EnterpriseOne Order Promising, Advanced Pricing, and Warehouse and Transportation Management modules. In addition, to better forecast and plan demand for these items, JD Edwards EnterpriseOne Demand Forecasting can help you manage forecasts for multi-attribute products that are consolidated by group or by individual attribute.

Reduce Order Entry Time and Increase Sales

JD Edwards EnterpriseOne Product Variants provides matrix order entry, enabling visibility to the full product range so that you can quickly enter sales and purchase orders.

To help you increase sales, matrix order entry also shows the inventory available for each product, so you can easily offer substitute suggestions for out-of-stock products, as well as cross-sell throughout the product range.

Speed New Product Introduction

JD Edwards EnterpriseOne Product Variants provides a quick way to set up a product range for new multi-attribute products in the inventory system. Rather than creating each product one at a time as in traditional inventory systems, you can set up a template where product attributes, attribute values, and business rules (such as price, cost, stock type) can be defined. Then the system automatically creates all the items within the range, providing unique inventory numbers and attaching the standard business rules. This capability saves considerable time.

Respond Quickly to Demand

It's efficient to automatically generate a range of items that all have the same business rules. After setup, however, you also need the flexibility to change business rules for an individual product when necessary. For example, limited availability for a new, seasonal ice cream flavor — such as watermelon — may warrant a higher price than that for other flavors. By using JD Edwards EnterpriseOne Product Variants, you can maintain items at either the group or the individual product level.

Improve Inventory Visibility

JD Edwards EnterpriseOne Product Variants also allows you to “slice and dice” inventory information for multi-attribute products. You may need to view inventory availability for promotion planning purposes or to assess availability for a potential order. For example, you may need to know how many blue shirts you have in a particular style, regardless of the shirt size and sleeve length. With JD Edwards EnterpriseOne Product Variants, it is easy to view inventory by attribute.

Focused on Distributors

While JD Edwards EnterpriseOne Product Variants is targeted for distributors in the fashion industry, it is also a full-featured solution that can be used by any distributor that has to manage multi-attribute items. (Please note that the capabilities do not extend into manufacturing bills or materials or trim optimization functionality for construction items like lumber and steel.)

Feature/Function Highlights

- View of full product range at order entry.
- User-definable product range templates.
- Up to 10 user-definable product attributes.
- Automatic item generation.
- Inventory view by attribute.
- Maintenance of items individually or as a group.

Solution Integration

- JD Edwards EnterpriseOne Supply Chain Management product line
 - Advanced Pricing module
 - Agreement Management module
 - Demand Forecasting module
 - Inventory Management module
 - Order Promising module
 - Transportation Management module
 - Warehouse Management module
- JD Edwards EnterpriseOne Supply Management product line
 - Procurement and Subcontract Management module
- JD Edwards Financial Management product line
- JD Edwards Analytics
 - Inventory Analytics
 - Sales Management Analytics

Copyright © 2005 Oracle. All Rights Reserved.

This document is provided for information purposes only, and the contents hereof are subject to change without notice. This document is not warranted to be error-free, nor is it subject to any other warranties or conditions, whether expressed orally or implied in law, including implied warranties and conditions of merchantability or fitness for a particular purpose. We specifically disclaim any liability with respect to this document, and no contractual obligations are formed either directly or indirectly by this document. This document may not be reproduced or transmitted in any form or by any means, electronic or mechanical, for any purpose, without our prior written permission.

Oracle, JD Edwards, and PeopleSoft are registered trademarks of Oracle Corporation and/or its affiliates. Other names may be trademarks of their respective owners.

Z240A